



NSP ADVANCE PROGRAM

What is the NSP Advance Program?

This advance program will run alongside and in conjunction with the existing Nature's Sunshine compensation plan. The below table shows the benefits that can be expected for achieving rank advancement within the specified Rank Advance time frame. Alternatively there is a Fast Advance payout available from the rank of Senior Manager and above if your business increases in rank within the fast advancement target time frames. This program is open to both new and existing distributors and offers some amazing rewards. Nature's Sunshine will be implementing the NSP Advance Program for all countries supported by the UK office. This program starts with immediate effect and all rank advancements from January 1st 2011 onwards can be counted. If you are an existing Distributor the next time you advance in rank you then have the time specified below to advance again and provided that you meet all criteria detailed below you will be entitled to claim some fantastic advancement rewards.

What is Rank Advance?

Simply advance to the next Rank in the NSP compensation plan within the specified time frame and then maintain your new Rank for three out of four months (this includes and starts from the month you achieved this goal) plus achieve all criteria and you will receive the 'Rank Advance' payment detailed below.

What is Fast Advance?

Instead of the basic rank advance payments you will receive fast advance bonuses by achieving Rank Advancement within a set fast advance time frame, if you advance in Rank within the 'Fast Advance' time frame and have maintained your new Rank for three out of four months as stated above.

What is Manager Increase...

The manager increase column denotes how many first level active managers are required to qualify for 'Rank Advance' and 'Fast Advance' payments. For example; Susan is advancing from National Manager to National Director, so in order to qualify for 'Rank Advance and Fast Advance' bonuses she must have five first level managers and maintain all five for three out of four months in order to receive the payout.

STANDARD RANK ADVANCE PROGRAM

FAST ADVANCE PROGRAM

Title Rank	Rank advance (RA)	Rank Advance Timeframe	RA Payout	Fast Advance Timeframe	Fast Advance Payout	No Of 1st Level Managers	Mentor Bonus (Awarded to your mentor)
Distributor	Manager	--	--	1 month	£300		£100
Manager	Snr Manager	3 months	£150	2 months	£500	2	£200
Snr Manager	Exec Manager	5 months	£300	3 months	£750	3	
Exec Manager	National Manager	6 months	£500	4 months	£1,000	4	
National Manager	National Director	6 months	£750	4 months	£2,000	5	
National Director	European Director	6 months	£1,000	4 months	£3,000	6	
European Director	Ambassador	9 months	£1,500	6 months	£5,000	7	
Ambassador	Presidential	9 months	£2,500	6 months	£7,500	8	
Presidential	Snr Presidential	9 months	£4,000	6 months	£10,000	9	
Snr Presidential	World Presidential	9 months	£7,500	6 months	£20,000	10	
World Presidential*	25% increase	9 months	£10,000	6 months	£20,000	10	

NSP ADVANCE PROGRAM... (CONTINUED)

EXTRA FEATURE...

Mentoring Bonuses...

As a reward for mentoring efforts and in addition to advancement payments we are offering you the opportunity to earn a mentoring bonus. The mentoring bonus is awarded to the person who personally mentors a new distributor who then achieves the Manager position for the first time and maintains the Manager position for at least three of four months (including the month of advancement), the mentor will be awarded £100 for helping them to achieve this goal. The mentor bonus also applies to the Senior Manager position and means that as the mentor you are entitled to a £200 reward, again the three out of four month period includes the month of advancement. The mentor bonus is paid if you help a new distributor to achieve a fast advance only. Please note that if you are not the immediate upline/sponsor of a distributor that you are personally mentoring you must notify NSP by emailing louiseh@natr.com before a distributor makes any rank advancements.

PLEASE NOTE: **1)** A distributor's first month commences from the 1st of the month following the actual month you enroll. eg sign up on 15th February and you have until the end of March to qualify as Manager. **2)** Existing distributors reaching a new rank for the first time will then be entitled to work towards rank advance and fast advance payments. **3)** *To qualify for the Rank advance and fast advance payments as a qualified World Presidential Director you must achieve a 25% increase in business over the basic requirement of 240,000 TOV. This must be maintained for three out of four months. This is an ongoing qualification and criteria will be set on an individual basis by NSP and will be reviewed on a six monthly basis. **4)** Fast Advance bonuses will automatically be paid if you achieve another new rank whilst still in your three out of four month qualification time frame.

